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KIT STONE

Title:

Regional Kitchen Sales Designers

Location:

Southern Region

Western Region

Northern Region

Working from home

Reporting to:

Managing Director

The Role:

To design and sell kitchens and interior furniture to qualified sales leads from national advertising campaigns and a prominent web presence.

Key Tasks:

- Meet or exceed monthly sales targets
- Create kitchen designs using a CAD package to meet client's individual requirements
- Follow up and manage qualified kitchen sales leads generated by a national advertising campaign and prominent web presence

Key Competencies:

- Highly motivated and target driven
- Excellent sales process management and ability to close sales
- The ability to work independently without supervision
- Strong interpersonal skills both face to face and on the telephone
- IT Literate
- Knowledge of a CAD based design package
- Kitchen product knowledge beneficial
- Exceptional personal presentation and rapport building skills
- A flair for design
- Administrative attention to detail
- Clean driving license and transport

Experience:

- 2+ years experience selling some form of design led product i.e. kitchens, bathrooms, interior furnishings
- A target driven sales environment

What we can offer:



KIT STONE

- Self employed commission based package plus expenses
- Excellent opportunities in an established and growing company
- Exciting niche kitchen and interior products
- Qualified sales leads derived from national advertising campaign and prominent web presence

Please provide full cv plus salary expectations to:

Edward Blackett on ed@kitstone.co.uk